



The New Jersey Primary Care Association (NJPCA) Adds Physician Sales and Service To its Value in Purchasing (ViP) Program.

Hamilton, New Jersey., September 21, 2011—The New Jersey Primary Care Association (NJPCA) announces the addition of Physicians Sales and Service (PSS), the largest supplier of medical products to physician practices and clinics, to its Value in Purchasing (ViP) program, which will add savings of up to 25 percent on operations through the ViP program to NJPCA members.

“Adding PSS to our existing portfolio further strengthens our purchasing program and provides our member health centers with yet another vendor from whom they can purchase needed medical supplies,” says **Katherine Grant-Davis**, CEO of NJPCA. “Not only will PSS honor ViP’s deep discounts on supplies for health centers, but in PSS they now have a partner who specializes in serving the primary care or ambulatory clinic market. It is a true win for NJPCA and PSS, but more importantly our member health centers.”

The ViP Program is simple, user friendly and in most cases, NJPCA health centers will generally start experiencing savings immediately. There are no membership fees to join and no contractual obligations. The program requires minimum implementation and streamlines the ordering process to save time.

“PSS decided long ago to make a major commitment to the health center market place,” says John Lamb, Director of Community Health Center Development at PSS. “We’re eager to introduce ViP and PSS to health centers in the New Jersey Primary Care Association and are confident that they will gain a strong contractual partner in both ViP and PSS. To see more, please visit our website @ www.psschc.com. ”

The ViP national program is managed through the New Jersey Primary Care Association and Community Health Ventures, the business development affiliate National Association of Community Health Centers. Unlike other group purchasing programs, the ViP Program supports the mission of America’s Health Centers and works to leverage their collective buying power for better pricing.

Health centers and NJPCA clinics are encouraged to call for a free cost savings analysis by calling 1-888-299-0324 or by visiting: <http://www.valueinpurchasing.com/NJPCA.html>

About the New Jersey Primary Care Association (NJPCA)

The New Jersey Primary Care Association (NJPCA) is a non-profit corporation that represents the organizational providers and affiliates of community-based ambulatory health care statewide.

Located in Hamilton, New Jersey, the NJPCA has as its goal the expansion and provision of quality, cost-effective and efficient primary health care.

About Community Ventures (CHV)

CHV is the business development affiliate of the National Association of Community Health Centers (NACHC). Founded in 2000, CHV was created under the direction of health center leadership and tasked with creating workable solutions to the tremendous economic pressures facing today's health centers. By negotiating group purchasing agreements that achieve better pricing, service, and contractual terms for the products and services health centers use on a daily basis, CHV helps health centers reduce costs and remain competitive.

About Physician Sales and Service, Inc. (PSS)

PSS is the country's largest supplier of medical products to physician practices. A single source for all inventory needs, PSS carries more than 55,000 different medical products representing over 1,000 major manufacturers. PSS has over 24 distribution centers across the country serving over 100,000 physician practices and clinics.